

The Offer

The MAV is offering councils the opportunity to again purchase discounted councillor development credits with their 2008/09 MAV subscriptions. A council may, with a single action approve the purchase of a year's worth of MAV councillor professional development and events. Unused Credit points from 2007/08 will retain their value and be rolled over into 2008/09.

Features and Benefits

Councils that decide to take up the pre-payment offer will:

- Receive a pool of credit points to be redeemed by any or all of its councillors when they attend designated MAV workshops and events (see list over) during the 2008/09 financial year
- Save around 10% on workshops and events
- Eliminate the need for approvals, purchase orders, credit cards or cheques and reduce the time and effort of councillors and councillor support staff.

How it works – points allocation

The number of credit points allocated to each council is determined at the rate of 100 points per councillor, where one credit point = \$5.00 including GST. (This is a variation on the 2007 / 08 offer where 10 points per councillor was applied with one point = \$50)

For example, a council with nine councillors will have the following option with their MAV subscription:

Credit Points per councillor	No. of councillors	Credit Point Pool	Price	Approx Savings
100	9	900	\$4,500.00	\$450.00

Note – Councils are free to determine the distribution of credit points among councillors.

How it works – registering and using points

When a councillor registers for a workshop or event they will have the additional option to pay by redeeming councillor development credit points.

For example, a 1-day workshop on Finance Fundamentals in 2009 might require a registration fee of \$300.00. This will be payable by 54 Councillor Development Credit points (equivalent to \$270.00). A saving of \$30 or 10%.

Contact Andrew Rowe, Councillor Development Officer arowe@mav.asn.au or 9667 5549.

Designated Workshops and Events 2008-09 (examples only)

Development Workshops	Full Price inc GST.	Program Discount	Credit Points	Dollar Saving
Rapid reading for effectiveness & relevance	275.00	250.00	50	25.00
Building Leadership & creating influence	385.00	350.00	70	25.00
Environmental sustainability in a changing climate	275.00	250.00	50	25.00
Getting the most out of public speaking and presenting	275.00	250.00	50	25.00
Getting the most out of the media	330.00	300.00	60	30.00
The new challenges in planning	275.00	250.00	50	25.00
Negotiating successfully & dealing with difficult people	275.00	250.00	50	25.00
Getting the best out of meetings	275.00	250.00	50	25.00
Special Events example based on 2007 prices				
MAV Annual Conference	380.00	350.00	70	30.00
Maximising the Mayoralty	660.00	600.00	120	60.00
Councillor Development Weekend	1,100.00	1,000.00	200	100.00
In-house workshop (POA - prices vary with facilitator and travel costs)	1,800.00 – 3,700.00	1,500 – 3,000.00	300- 600	300.00 - 700.00

Terms and Conditions

- Credit points to be purchased in conjunction with annual MAV Subscriptions* – For ease of administration Credit points are available for purchase at the time of MAV annual subscriptions.
- Credit points are non-refundable* - Councillor development credits should be used in the 2008/09 financial year. Any unused credit points will retain their value and be rolled over into the following financial year. Credit points can not be redeemed for cash.
- Appropriate uses* - Credit points can only be used by councillors for payment on designated MAV workshops and events (see list above) and cannot be used by council officers. Where insufficient credit points remain in the council pool to pay for a particular workshop or event, remaining credit points may be used in conjunction with other acceptable forms of payment (see formula below). Alternatively, one or more councils may wish to pool their credit points to host a joint in-house workshop.
- Part payment using credit points* - remaining points may be used as part payment in conjunction with a top up payment via purchase order, credit card or cheque calculated as follows:
Top up payment (\$) = Discount price (\$) – (No. of credit points remaining x \$50.00)
- Cancellation and refund* - Credit points are treated the same as other forms of payment for MAV workshops and events and are subject to the same cancellation and refund terms. A refund is provided if notification is received by the published date. Substitutes are welcome after this date and cancellations after this date forfeits the 'credit point' payment.
- MAV will report on points balance* - The MAV will provide participating councils with a quarterly update on their credit points balance and activity.